

| No.:   |  | 1                 | 2                | 3                 | 4                             | 5                   |
|--|--|-------------------|------------------|-------------------|-------------------------------|---------------------|
| BIDDER NAME & STREET ADDRESS:  |  | MAXIM CRANE WORKS | HERC RENTALS INC | OHIO CAT          | SOUTHEASTERN EQUIPMENT CO INC | SUNBELT RENTALS INC |
| CITY:  |  | DAYTON            | CINCINNATI       | BROADVIEW HEIGHTS | MONROE                        | FORT MILL           |
| STATE & ZIP:   |  | OH 45417          | OH 45215         | OH 44147          | OH 45050                      | SC 29715            |
| Recommended for Award  |  | X                 | X                | X                 | X                             |                     |
| QUALIFIES FOR LOCAL PREFERENCE?  |  | YES               | NO               | NO                | NO                            | NO                  |
| QUALIFIES FOR CERTIFIED PREFERENCE?  |  | NO                | NO               | NO                | NO                            | NO                  |
| LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?  |  | NO                | NO               | NO                | NO                            | NO                  |
| Item #   | ITEM DESCRIPTION   | U/M               | UNIT COST        | UNIT COST         | UNIT COST                     | UNIT COST           |
| <b>PLEASE READ ALL BID/PROPOSAL RESPONSES TO ENSURE THAT ALL INFORMATION RECEIVED FROM VENDOR IS REVIEWED AND USED IN EVALUATION PROCESS</b> |  |                   |                  |                   |                               |                     |
| <b>CRANES</b>  |  |                   |                  |                   |                               |                     |
|  | Across the board discount  | Percentage        | 0%               | 0%                | 0%                            |                     |
| 1  | CRANE - 30 Ton Rough Terrain Hydraulic with one (1) Operator                     | Each              |                  |                   |                               |                     |
|  | Hourly Rates   | •                 | \$150.00         |                   |                               |                     |
|  | Daily Rate   | •                 | \$1,200.00       |                   |                               |                     |
|  | Weekly Rate  | •                 | \$6,000.00       |                   |                               |                     |
| 2  | CRANE - 35 Ton Hydraulic with one (1) Operator                                   | Each              |                  |                   |                               |                     |
|  | Hourly Rates   | •                 | \$155.00         |                   |                               |                     |
|  | Daily Rate   | •                 | \$1,240.00       |                   |                               |                     |
|  | Weekly Rate  | •                 | \$6,200.00       |                   |                               |                     |
| 3  | CRANE - 40 Ton Rough Terrain Hydraulic with one (1) Operator                     | Each              |                  |                   |                               |                     |
|  | Hourly Rates   | •                 | \$160.00         |                   |                               |                     |
|  | Daily Rate   | •                 | \$1,280.00       |                   |                               |                     |
|  | Weekly Rate  | •                 | \$6,400.00       |                   |                               |                     |
| 4  | CRANE - 40 Ton Rough Terrain Hydraulic With one (1) Operator and one (1) Spotter | Each              |                  |                   |                               |                     |
|  | Hourly Rates   | •                 | \$160.00         |                   |                               |                     |
|  | Daily Rate   | •                 | \$1,280.00       |                   |                               |                     |
|  | Weekly Rate  | •                 | \$6,400.00       |                   |                               |                     |
| 5  | CRANE - 70 Ton Hydraulic with one (1) Operator                                   | Each              |                  |                   |                               |                     |
|  | Hourly Rates   | •                 | \$225.00         |                   |                               |                     |
|  | Daily Rate   | •                 | \$1,800.00       |                   |                               |                     |
|  | Weekly Rate  | •                 | \$9,000.00       |                   |                               |                     |
| 6  | CRANE - 70 Ton Hydraulic With one (1) Operator and one (1) Spotter               | Each              |                  |                   |                               |                     |
|  | Hourly Rates   | •                 | \$225.00         |                   |                               |                     |
|  | Daily Rate   | •                 | \$1,800.00       |                   |                               |                     |
|  | Weekly Rate  | •                 | \$9,000.00       |                   |                               |                     |
| 7  | CRANE - 85 Ton Conventional With one (1) Operator and one (1) Spotter            | Each              |                  |                   |                               |                     |
|  | Hourly Rates   |                   |                  |                   |                               |                     |
|  | Daily Rate   |                   |                  |                   |                               |                     |
|  | Weekly Rate  |                   |                  |                   |                               |                     |
| 8  | CRANE - 90 Ton Hydraulic With one (1) Operator and one (1) Spotter               | Each              |                  |                   |                               |                     |
|  | Hourly Rates   | •                 | \$250.00         |                   |                               |                     |
|  | Daily Rate   | •                 | \$2,000.00       |                   |                               |                     |
|  | Weekly Rate  | •                 | \$10,000.00      |                   |                               |                     |
| 9  | CRANE - 8.5 Ton Industrial (Shuttlelift)   | Each              |                  |                   |                               |                     |
|  | Hourly Rates   | •                 | \$135.00         |                   |                               |                     |
|  | Daily Rate   |                   | \$1,080.00       |                   |                               | • \$700.00          |
|  | Weekly Rate  |                   | \$5,400.00       |                   |                               | • \$2,000.00        |

| No.:  |  | 1                 | 2                | 3                 | 4                             | 5                   |
|---|--|-------------------|------------------|-------------------|-------------------------------|---------------------|
| BIDDER NAME & STREET ADDRESS:                   |  | MAXIM CRANE WORKS | HERC RENTALS INC | OHIO CAT          | SOUTHEASTERN EQUIPMENT CO INC | SUNBELT RENTALS INC |
| CITY:   |  | DAYTON            | CINCINNATI       | BROADVIEW HEIGHTS | MONROE                        | FORT MILL           |
| STATE & ZIP:                                    |  | OH 45417          | OH 45215         | OH 44147          | OH 45050                      | SC 29715            |
| Recommended for Award                           |  | X                 | X                | X                 | X                             |                     |
| QUALIFIES FOR LOCAL PREFERENCE?                 |  | YES               | NO               | NO                | NO                            | NO                  |
| QUALIFIES FOR CERTIFIED PREFERENCE?             |  | NO                | NO               | NO                | NO                            | NO                  |
| LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? |  | NO                | NO               | NO                | NO                            | NO                  |
| Item #  | ITEM DESCRIPTION   | U/M               | UNIT COST        | UNIT COST         | UNIT COST                     | UNIT COST           |
| <b>WHEEL LOADERS</b>                            |  |                   |                  |                   |                               |                     |
|   | Across the board discount  | Percentage        |                  | 0%                | 10%                           | 0%                  |
| 10  | WHEEL LOADER – Articulated<br>4 in 1 bucket, 3 ½ yards                             | Each              |                  |                   |                               | 20%                 |
|   | Hourly Rates   |                   |                  |                   |                               |                     |
|   | Daily Rate   |                   |                  | \$1,080.00        | \$600.00                      | \$500.00            |
|   | Weekly Rate  |                   |                  | \$1,820.00        | \$1,800.00                    | \$1,500.00          |
| 11  | WHEEL LOADER – Articulated<br>Small – bucket size -5 ft through 8 ft               | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  |                   |                               |                     |
|   | Daily Rate   |                   |                  | \$405.00          | \$300.00                      | \$500.00            |
|   | Weekly Rate  |                   |                  | \$830.00          | \$900.00                      | \$1,500.00          |
| 12  | WHEEL LOADER – Articulated<br>Heavy Duty - bucket size - 5.25 yds through 6.25 yds | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  |                   |                               |                     |
|   | Daily Rate   |                   |                  | \$1,800.00        | \$1,100.00                    |                     |
|   | Weekly Rate  |                   |                  | \$4,050.00        | \$3,200.00                    |                     |
| <b>MAN LIFTS</b>                                |  |                   |                  |                   |                               |                     |
|   | Across the board discount  | Percentage        |                  | 10%               | 20%                           | 20%                 |
| 13  | ARTICULATING MAN LIFT - 125'   | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | \$174.39          |                               |                     |
|   | Daily Rate   |                   |                  | \$1,395.00        |                               | \$1,875.00          |
|   | Weekly Rate  |                   |                  | \$3,530.00        |                               | \$4,500.00          |
| 14  | ARTICULATING MAN LIFT - 135'   | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | \$193.13          |                               |                     |
|   | Daily Rate   |                   |                  | \$1,545.00        |                               | \$2,075.00          |
|   | Weekly Rate  |                   |                  | \$4,115.00        |                               | \$4,250.00          |
| 15  | STRAIGHT MAN LIFT - 135'   | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | \$193.13          |                               |                     |
|   | Daily Rate   |                   |                  | \$1,545.00        | \$1,100.00                    | \$1,700.00          |
|   | Weekly Rate  |                   |                  | \$4,115.00        | \$3,100.00                    | \$4,250.00          |
| 16  | STRAIGHT MAN LIFT - 150'   | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | \$315.00          |                               |                     |
|   | Daily Rate   |                   |                  | \$2,520.00        | \$1,800.00                    | \$2,250.00          |
|   | Weekly Rate  |                   |                  | \$7,665.00        | \$5,400.00                    | \$7,500.00          |
| 17  | MAN LIFT - 24' Electric<br>with one (1) Operator                                   | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  |                   |                               |                     |
|   | Daily Rate   |                   |                  |                   |                               | \$125.00            |
|   | Weekly Rate  |                   |                  |                   |                               | \$275.00            |
| 18  | MAN LIFT - 40' Rough Terrain Boom  | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | \$39.38           |                               |                     |
|   | Daily Rate   |                   |                  | \$315.00          |                               | \$350.00            |
|   | Weekly Rate  |                   |                  | \$655.00          |                               | \$700.00            |
| <b>BOOM LIFTS</b>                               |  |                   |                  |                   |                               |                     |
|   | Across the board discount  | Percentage        |                  | 10%               | 20%                           | 20%                 |
| 19  | BOOM LIFT - All Terrain Straight 4WD (Diesel)<br>45 Foot                           | Each              |                  |                   |                               |                     |

| No.:  |  | 1                 | 2                | 3                 | 4                             | 5                   |
|---|--|-------------------|------------------|-------------------|-------------------------------|---------------------|
| BIDDER NAME & STREET ADDRESS:                   |  | MAXIM CRANE WORKS | HERC RENTALS INC | OHIO CAT          | SOUTHEASTERN EQUIPMENT CO INC | SUNBELT RENTALS INC |
| CITY:   |  | DAYTON            | CINCINNATI       | BROADVIEW HEIGHTS | MONROE                        | FORT MILL           |
| STATE & ZIP:                                    |  | OH 45417          | OH 45215         | OH 44147          | OH 45050                      | SC 29715            |
| Recommended for Award                           |  | X                 | X                | X                 | X                             |                     |
| QUALIFIES FOR LOCAL PREFERENCE?                 |  | YES               | NO               | NO                | NO                            | NO                  |
| QUALIFIES FOR CERTIFIED PREFERENCE?             |  | NO                | NO               | NO                | NO                            | NO                  |
| LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? |  | NO                | NO               | NO                | NO                            | NO                  |
| Item #  | ITEM DESCRIPTION   | U/M               | UNIT COST        | UNIT COST         | UNIT COST                     | UNIT COST           |
|   | Hourly Rates   |                   |                  | • \$39.38         |                               |                     |
|   | Daily Rate   |                   |                  | \$315.00          | • \$260.00                    | \$350.00            |
|   | Weekly Rate  |                   |                  | \$655.00          | • \$600.00                    | \$700.00            |
|   | 60 Foot  | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | • \$48.13         |                               |                     |
|   | Daily Rate   |                   |                  | \$385.00          | • \$340.00                    | \$450.00            |
|   | Weekly Rate  |                   |                  | \$895.00          | • \$720.00                    | \$1,000.00          |
| 20  | BOOM LIFT - All Terrain Articulating 4WD (Diesel)<br>45 Foot | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | • \$39.38         |                               |                     |
|   | Daily Rate   |                   |                  | \$315.00          | • \$250.00                    | \$350.00            |
|   | Weekly Rate  |                   |                  | \$655.00          | • \$590.00                    | \$700.00            |
|   | 60 Foot  | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | • \$48.13         |                               |                     |
|   | Daily Rate   |                   |                  | \$385.00          | • \$340.00                    | \$450.00            |
|   | Weekly Rate  |                   |                  | \$895.00          | • \$800.00                    | \$1,000.00          |
|   | <b>SCISSOR LIFTS</b>   |                   |                  |                   |                               |                     |
|   | Across the board discount                                    | Percentage        |                  | 10%               | 20%                           | 20%                 |
| 21  | SCISSOR LIFT - All Terrain 4WD (Electric)<br>26 Foot         | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  |                   |                               |                     |
|   | Daily Rate   |                   |                  |                   |                               |                     |
|   | Weekly Rate  |                   |                  |                   |                               |                     |
|   | 32 Foot  | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  |                   |                               |                     |
|   | Daily Rate   |                   |                  |                   |                               |                     |
|   | Weekly Rate  |                   |                  |                   |                               |                     |
|   | 40 Foot  | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  |                   |                               |                     |
|   | Daily Rate   |                   |                  |                   |                               |                     |
|   | Weekly Rate  |                   |                  |                   |                               |                     |
| 22  | SCISSOR LIFT - All Terrain 4WD (Diesel)<br>26 Foot           | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | • \$28.75         |                               |                     |
|   | Daily Rate   |                   |                  | \$230.00          | • \$200.00                    | \$250.00            |
|   | Weekly Rate  |                   |                  | \$535.00          | • \$425.00                    | \$450.00            |
|   | 32 Foot  | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | • \$33.75         |                               |                     |
|   | Daily Rate   |                   |                  | \$270.00          | • \$210.00                    | \$275.00            |
|   | Weekly Rate  |                   |                  | \$615.00          | • \$450.00                    | \$575.00            |
|   | 40 Foot  | Each              |                  |                   |                               |                     |
|   | Hourly Rates   |                   |                  | • \$40.00         |                               |                     |
|   | Daily Rate   |                   |                  | \$320.00          | • \$235.00                    | \$325.00            |
|   | Weekly Rate  |                   |                  | \$690.00          | • \$550.00                    | \$650.00            |

| No.:  |                                    | 1                 | 2                | 3                 | 4                             | 5                   |
|---|------------------------------------|-------------------|------------------|-------------------|-------------------------------|---------------------|
| BIDDER NAME & STREET ADDRESS:                   |                                    | MAXIM CRANE WORKS | HERC RENTALS INC | OHIO CAT          | SOUTHEASTERN EQUIPMENT CO INC | SUNBELT RENTALS INC |
| CITY:   |                                    | DAYTON            | CINCINNATI       | BROADVIEW HEIGHTS | MONROE                        | FORT MILL           |
| STATE & ZIP:                                    |                                    | OH 45417          | OH 45215         | OH 44147          | OH 45050                      | SC 29715            |
| Recommended for Award                           |                                    | X                 | X                | X                 | X                             |                     |
| QUALIFIES FOR LOCAL PREFERENCE?                 |                                    | YES               | NO               | NO                | NO                            | NO                  |
| QUALIFIES FOR CERTIFIED PREFERENCE?             |                                    | NO                | NO               | NO                | NO                            | NO                  |
| LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? |                                    | NO                | NO               | NO                | NO                            | NO                  |
| Item #  | ITEM DESCRIPTION                   | U/M               | UNIT COST        | UNIT COST         | UNIT COST                     | UNIT COST           |
| <b>DRUM ROLLERS</b>                             |                                    |                   |                  |                   |                               |                     |
|   | Across the board discount          | Percentage        |                  | 10%               | 10%                           | 0%                  |
| 23  | DRUM ROLLER - Ride-On 36" Double   | Each              |                  |                   |                               | 20%                 |
|   | Hourly Rates                       |                   |                  | • \$23.13         |                               |                     |
|   | Daily Rate                         |                   |                  | • \$185.00        | \$275.00                      | • \$175.00          |
|   | Weekly Rate                        |                   |                  | • \$505.00        | \$800.00                      | \$575.00            |
| 24  | DRUM ROLLER - Ride-On 39" Double   | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  |                   |                               |                     |
|   | Daily Rate                         |                   |                  |                   | • \$210.00                    |                     |
|   | Weekly Rate                        |                   |                  |                   | • \$560.00                    |                     |
| 25  | DRUM ROLLER - Ride-On 47" Double   | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  | • \$33.13         |                               |                     |
|   | Daily Rate                         |                   |                  | • \$265.00        | \$240.00                      | • \$225.00          |
|   | Weekly Rate                        |                   |                  | • \$630.00        | \$680.00                      | \$900.00            |
| 26  | DRUM ROLLER - Ride-On 52" Double   | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  |                   |                               |                     |
|   | Daily Rate                         |                   |                  |                   | • \$400.00                    |                     |
|   | Weekly Rate                        |                   |                  |                   | • \$1,200.00                  |                     |
| 27  | DRUM ROLLER – Walk-Behind 26" Wide | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  | • \$19.38         |                               |                     |
|   | Daily Rate                         |                   |                  | • \$155.00        |                               | \$225.00            |
|   | Weekly Rate                        |                   |                  | • \$415.00        |                               | \$750.00            |
| 28  | DRUM ROLLER - Smooth               | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  |                   |                               |                     |
|   | Daily Rate                         |                   |                  |                   |                               |                     |
|   | Weekly Rate                        |                   |                  |                   |                               |                     |
| 29  | STATIC ROLLER – Ride-On 1 Ton      | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  |                   |                               |                     |
|   | Daily Rate                         |                   |                  |                   |                               |                     |
|   | Weekly Rate                        |                   |                  |                   |                               |                     |
| <b>FORKLIFTS</b>                                |                                    |                   |                  |                   |                               |                     |
|   | Across the board discount          | Percentage        |                  | 10%               | 20%                           | 20%                 |
| 30  | FORKLIFT - 2.5 Ton                 | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  | • \$20.00         |                               |                     |
|   | Daily Rate                         |                   |                  | • \$160.00        | \$205.00                      | \$225.00            |
|   | Weekly Rate                        |                   |                  | • \$400.00        | \$490.00                      | \$600.00            |
| 31  | FORKLIFT - 5 Ton                   | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  | • \$36.25         |                               |                     |
|   | Daily Rate                         |                   |                  | • \$290.00        |                               | \$375.00            |
|   | Weekly Rate                        |                   |                  | • \$730.00        |                               | \$1,000.00          |
| 32  | FORKLIFT - 10 Ton                  | Each              |                  |                   |                               |                     |
|   | Hourly Rates                       |                   |                  |                   |                               |                     |
|   | Daily Rate                         |                   |                  |                   |                               |                     |
|   | Weekly Rate                        |                   |                  |                   |                               |                     |

| No.:  |   | 1                 | 2                | 3                                    | 4                             | 5                        |
|---|---|-------------------|------------------|--------------------------------------|-------------------------------|--------------------------|
| BIDDER NAME & STREET ADDRESS:                   |   | MAXIM CRANE WORKS | HERC RENTALS INC | OHIO CAT                             | SOUTHEASTERN EQUIPMENT CO INC | SUNBELT RENTALS INC      |
| CITY:   |   | DAYTON            | CINCINNATI       | BROADVIEW HEIGHTS                    | MONROE                        | FORT MILL                |
| STATE & ZIP:                                    |   | OH 45417          | OH 45215         | OH 44147                             | OH 45050                      | SC 29715                 |
| Recommended for Award                           |   | X                 | X                | X                                    | X                             |                          |
| QUALIFIES FOR LOCAL PREFERENCE?                 |   | YES               | NO               | NO                                   | NO                            | NO                       |
| QUALIFIES FOR CERTIFIED PREFERENCE?             |   | NO                | NO               | NO                                   | NO                            | NO                       |
| LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? |   | NO                | NO               | NO                                   | NO                            | NO                       |
| Item #  | ITEM DESCRIPTION  | U/M               | UNIT COST        | UNIT COST                            | UNIT COST                     | UNIT COST                |
| 33  | FORKLIFT - 15 Ton<br>Hourly Rates<br>Daily Rate<br>Weekly Rate            | Each              |                  |                                      |                               |                          |
| <b><u>GENERATORS</u></b>                        |   |                   |                  |                                      |                               |                          |
|   | Across the board discount   | Percentage        |                  | 10%                                  | 10%                           | 20%                      |
| 34  | 200 kW Generator<br>Hourly Rates<br>Daily Rate<br>Weekly Rate             | Each              |                  | • \$109.38<br>\$875.00<br>\$1,920.00 | \$675.00<br>\$1,350.00        | • \$650.00<br>\$1,850.00 |
| 35  | 300 kW Generator<br>Hourly Rates<br>Daily Rate<br>Weekly Rate             | Each              |                  | • \$118.13<br>\$945.00<br>\$2,320.00 | \$850.00<br>\$1,675.00        | • \$800.00<br>\$2,000.00 |
| 36  | 400 kW Generator<br>Hourly Rates<br>Daily Rate<br>Weekly Rate             | Each              |                  |                                      | • \$1,100.00<br>• \$2,150.00  |                          |
| 37  | 500 kW Generator<br>Hourly Rates<br>Daily Rate<br>Weekly Rate             | Each              |                  |                                      | • \$1,325.00<br>• \$2,650.00  | \$1,650.00<br>\$3,750.00 |
| <b><u>WELDING EQUIPMENT</u></b>                 |   |                   |                  |                                      |                               |                          |
|   | Across the board discount   | Percentage        |                  | 0%                                   | 10%                           | 20%                      |
| 38  | Welder - Electric<br>Hourly Rates<br>Daily Rate<br>Weekly Rate            | Each              |                  |                                      |                               | • \$30.00<br>• \$100.00  |
| 39  | Welder - Gas Driven<br>Hourly Rates<br>Daily Rate<br>Weekly Rate          | Each              |                  |                                      | \$95.00<br>\$215.00           | • \$70.00<br>• \$150.00  |
| <b><u>INTERIOR FLOOR CLEANING EQUIPMENT</u></b> |   |                   |                  |                                      |                               |                          |
|   | Across the board discount   | Percentage        |                  | 0%                                   |                               |                          |
| 40  | Ride-On Carpet Sweeper<br>Hourly Rates<br>Daily Rate<br>Weekly Rate       | Each              |                  |                                      |                               |                          |
| 41  | Ride-On Carpet Extractor<br>Hourly Rates<br>Daily Rate<br>Weekly Rate     | Each              |                  |                                      |                               |                          |
| 42  | Ride-On Hard Surface Cleaner<br>Hourly Rates<br>Daily Rate<br>Weekly Rate | Each              |                  |                                      |                               |                          |

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| BIDDER NAME & STREET ADDRESS:                   |  |            | MAXIM CRANE WORKS | HERC RENTALS INC | OHIO CAT          | SOUTHEASTERN EQUIPMENT CO INC | SUNBELT RENTALS INC |
| CITY:   |  |            | DAYTON            | CINCINNATI       | BROADVIEW HEIGHTS | MONROE                        | FORT MILL           |
| STATE & ZIP:                                    |  |            | OH 45417          | OH 45215         | OH 44147          | OH 45050                      | SC 29715            |
| Recommended for Award                           |  |            | X                 | X                | X                 | X                             |                     |
| QUALIFIES FOR LOCAL PREFERENCE?                 |  |            | YES               | NO               | NO                | NO                            | NO                  |
| QUALIFIES FOR CERTIFIED PREFERENCE?             |  |            | NO                | NO               | NO                | NO                            | NO                  |
| LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? |  |            | NO                | NO               | NO                | NO                            | NO                  |
| Item #  | ITEM DESCRIPTION                         | U/M        | UNIT COST         | UNIT COST        | UNIT COST         | UNIT COST                     | UNIT COST           |
| <b>MISCELLANEOUS EQUIPMENT</b>                  |  |            |                   |                  |                   |                               |                     |
|   | Across the board discount                | Percentage |                   | 10%              | 20%               | 0%                            | 20%                 |
| 43  | Backhoe                                  | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   |                  |                   |                               |                     |
|   | Daily Rate                               |            |                   |                  | • \$225.00        | \$300.00                      | \$275.00            |
|   | Weekly Rate                              |            |                   |                  | • \$750.00        | \$900.00                      | \$800.00            |
| 44  | Compact track loader with attachments    | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   |                  |                   |                               |                     |
|   | Daily Rate                               |            |                   |                  | • \$290.00        | \$500.00                      |                     |
|   | Weekly Rate                              |            |                   |                  | • \$850.00        | \$1,500.00                    |                     |
| 45  | Crack Sealing Machine                    | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   |                  |                   |                               |                     |
|   | Daily Rate                               |            |                   |                  |                   |                               |                     |
|   | Weekly Rate                              |            |                   |                  |                   |                               |                     |
| 46  | Track Hoe                                | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   |                  |                   |                               |                     |
|   | Daily Rate                               |            |                   |                  | • \$500.00        | \$600.00                      |                     |
|   | Weekly Rate                              |            |                   |                  | • \$1,365.00      | \$1,800.00                    |                     |
| 47  | Rubber tire loader<br>With 4 in 1 bucket | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   |                  |                   |                               |                     |
|   | Daily Rate                               |            |                   |                  |                   |                               |                     |
|   | Weekly Rate                              |            |                   |                  |                   |                               |                     |
|   | Without 4 in 1 bucket                    | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   |                  |                   |                               |                     |
|   | Daily Rate                               |            |                   |                  | • \$225.00        |                               |                     |
|   | Weekly Rate                              |            |                   |                  | • \$700.00        |                               |                     |
| 48  | Excavator with thumb<br>With thumb       | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   | • \$82.50        |                   |                               |                     |
|   | Daily Rate                               |            |                   | • \$660.00       | \$1,150.00        | \$700.00                      |                     |
|   | Weekly Rate                              |            |                   | • \$1,650.00     | \$2,165.00        | \$2,000.00                    |                     |
|   | Without thumb                            |            |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   | • \$82.50        |                   |                               |                     |
|   | Daily Rate                               |            |                   | \$660.00         | • \$500.00        | \$700.00                      |                     |
|   | Weekly Rate                              |            |                   | \$1,650.00       | • \$1,365.00      | \$2,000.00                    |                     |
| 49  | Mini Excavator                           | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   | • \$31.25        |                   |                               |                     |
|   | Daily Rate                               |            |                   | • \$250.00       | \$310.00          | \$300.00                      |                     |
|   | Weekly Rate                              |            |                   | • \$700.00       | \$850.00          | \$900.00                      |                     |
| 50  | Asphalt hot box                          | Each       |                   |                  |                   |                               |                     |
|   | Hourly Rates                             |            |                   |                  |                   |                               |                     |
|   | Daily Rate                               |            |                   |                  |                   | • \$400.00                    |                     |
|   | Weekly Rate                              |            |                   |                  |                   | • \$1,000.00                  |                     |

| No.:  |   | 1                 | 2                | 3                 | 4                             | 5                   |            |
|---|---|-------------------|------------------|-------------------|-------------------------------|---------------------|------------|
| BIDDER NAME & STREET ADDRESS:                   |   | MAXIM CRANE WORKS | HERC RENTALS INC | OHIO CAT          | SOUTHEASTERN EQUIPMENT CO INC | SUNBELT RENTALS INC |            |
| CITY:   |   | DAYTON            | CINCINNATI       | BROADVIEW HEIGHTS | MONROE                        | FORT MILL           |            |
| STATE & ZIP:                                    |   | OH 45417          | OH 45215         | OH 44147          | OH 45050                      | SC 29715            |            |
| Recommended for Award                           |   | X                 | X                | X                 | X                             |                     |            |
| QUALIFIES FOR LOCAL PREFERENCE?                 |   | YES               | NO               | NO                | NO                            | NO                  |            |
| QUALIFIES FOR CERTIFIED PREFERENCE?             |   | NO                | NO               | NO                | NO                            | NO                  |            |
| LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? |   | NO                | NO               | NO                | NO                            | NO                  |            |
| Item #  | ITEM DESCRIPTION  | U/M               | UNIT COST        | UNIT COST         | UNIT COST                     | UNIT COST           |            |
| 51  | Dingo with attachments  | Each              |                  |                   |                               |                     |            |
|   | Hourly Rates  |                   |                  |                   |                               |                     |            |
|   | Daily Rate  |                   |                  |                   |                               | • \$175.00          |            |
|   | Weekly Rate   |                   |                  |                   |                               | • \$450.00          |            |
| 52  | Walk behind stump grinder                                       | Each              |                  |                   |                               |                     |            |
|   | Hourly Rates  |                   |                  |                   |                               |                     |            |
|   | Daily Rate  |                   |                  |                   |                               | • \$100.00          |            |
|   | Weekly Rate   |                   |                  |                   |                               | • \$300.00          |            |
| 53  | Slit seeder for tractor   | Each              |                  |                   |                               |                     |            |
|   | Hourly Rates  |                   |                  |                   |                               |                     |            |
|   | Daily Rate  |                   |                  |                   |                               |                     |            |
|   | Weekly Rate   |                   |                  |                   |                               |                     |            |
| 54  | Forestry Mulcher  | Each              |                  |                   |                               |                     |            |
|   | Hourly Rates  |                   |                  |                   |                               |                     |            |
|   | Daily Rate  |                   |                  |                   | • \$375.00                    | \$500.00            |            |
|   | Weekly Rate   |                   |                  |                   | • \$1,100.00                  | \$1,500.00          |            |
| 55  | Angel Broom Attachment  | Each              |                  |                   |                               |                     |            |
|   | Hourly Rates  |                   |                  |                   |                               |                     |            |
|   | Daily Rate  |                   |                  |                   | • \$125.00                    | \$175.00            | • \$125.00 |
|   | Weekly Rate   |                   |                  |                   | • \$250.00                    | \$400.00            | \$350.00   |
| 56  | 4000 Watt Towable Light Tower                                   | Each              |                  |                   |                               |                     |            |
|   | Hourly Rates  |                   |                  | • \$12.50         |                               |                     |            |
|   | Daily Rate  |                   |                  | \$100.00          | • \$90.00                     | \$115.00            |            |
|   | Weekly Rate   |                   |                  | \$275.00          | • \$200.00                    | \$325.00            |            |
| 57  | Large Pumps<br>4"   | Each              |                  |                   |                               |                     |            |
|   |   |                   | Hourly Rates     |                   | • \$10.63                     |                     |            |
|   |   |                   | Daily Rate       |                   | • \$85.00                     | \$725.00            | \$100.00   |
|   | Weekly Rate   |                   | \$320.00         | \$2,070.00        | • \$250.00                    |                     |            |
|   | 6"  | Each              |                  |                   |                               |                     |            |
|   |   |                   | Hourly Rates     |                   | • \$32.50                     |                     |            |
|   |   |                   | Daily Rate       |                   | • \$260.00                    | \$1,005.00          |            |
|   | Weekly Rate   |                   | • \$670.00       | \$3,075.00        |                               |                     |            |
|   | 8"  | Each              |                  |                   |                               |                     |            |
|   |   |                   | Hourly Rates     |                   |                               |                     |            |
|   |   |                   | Daily Rate       |                   |                               | • \$1,730.00        |            |
|   | Weekly Rate   |                   |                  | • \$4,130.00      |                               |                     |            |
| 58  | Portable Air Conditioning Units<br>10-14K BTU/1.2 ton, 110 volt | Each              |                  |                   |                               |                     |            |
|   |   |                   | Hourly Rates     |                   | • \$15.63                     |                     |            |
|   |   |                   | Daily Rate       |                   | • \$125.00                    | \$150.00            |            |
|   | Weekly Rate   |                   | • \$275.00       | \$295.00          |                               |                     |            |
| 10 ton, 480 volt                                | Each  |                   |                  |                   |                               |                     |            |
|   |   | Hourly Rates      |                  |                   |                               |                     |            |
|   |   | Daily Rate        |                  |                   | • \$400.00                    |                     |            |
| Weekly Rate                                     |   |                   | • \$800.00       |                   |                               |                     |            |

| No.:  |   | 1                 | 2                | 3                 | 4                             | 5                   |
|---|---|-------------------|------------------|-------------------|-------------------------------|---------------------|
| BIDDER NAME & STREET ADDRESS:                   |   | MAXIM CRANE WORKS | HERC RENTALS INC | OHIO CAT          | SOUTHEASTERN EQUIPMENT CO INC | SUNBELT RENTALS INC |
| CITY:   |   | DAYTON            | CINCINNATI       | BROADVIEW HEIGHTS | MONROE                        | FORT MILL           |
| STATE & ZIP:                                    |   | OH 45417          | OH 45215         | OH 44147          | OH 45050                      | SC 29715            |
| Recommended for Award                           |   | X                 | X                | X                 | X                             |                     |
| QUALIFIES FOR LOCAL PREFERENCE?                 |   | YES               | NO               | NO                | NO                            | NO                  |
| QUALIFIES FOR CERTIFIED PREFERENCE?             |   | NO                | NO               | NO                | NO                            | NO                  |
| LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? |   | NO                | NO               | NO                | NO                            | NO                  |
| Item #  | ITEM DESCRIPTION  | U/M               | UNIT COST        | UNIT COST         | UNIT COST                     | UNIT COST           |
|   | Firm Price Agreement Through December 31, 2020 YES / NO                             |                   | YES              | YES               | YES                           | YES                 |
|   | If NO, for how long?  |                   |                  |                   |                               |                     |
|   | Options to renew for additional 12-months January 1, 2021 through December 31, 2021 |                   | YES              | YES               | YES                           | YES                 |
|   | Maximum Percentage of increase  |                   | 0%               | 5%                | 0%                            | 5%                  |
|   | Options to renew for additional 12-months January 1, 2022 through December 31, 2022 |                   | YES              | YES               | YES                           | YES                 |
|   | Maximum Percentage of increase  |                   | 3%               | 10%               | 10%                           | 0%                  |
|   | TERMS:  |                   | NET 30           | NET 30            | NET 30                        | NET 30              |
|   | F.O.B.:   |                   | DEST             | DEST              | DEST                          | DEST                |
|   | DELIVERY:   |                   | 1 DAY            | 1 - 2 DAYS        | 5 DAYS                        | 2 DAYS              |

• = lowest bid X = vendor selected for award

**THE FOLLOWING VENDORS WERE SOLICITED BUT DID NOT BID:**

- |  |  |   |  |
|--|--|---|--|
| HRC<br>Dayton OH 45402   | 6. Stevenson Sales & Service LLC<br>South Holland IL 60473 | 12. Vandalia Rental<br>Vandalia OH 45377            | 18. Brookville Rental<br>Brookville OH 45309 |
| 1. Consolidated Machinery Movers Inc (Local)<br>Dayton OH 45404  | 7. General Equipment & Tools<br>Dayton OH 45424            | 13. Orbit<br>Dayton OH 45439                        | 19. Beaver Creek Rental<br>Dayton OH 45430   |
| 2. Dayton Rental (Local)<br>Dayton OH 45405                      | 8. Village Rental<br>Centerville OH 45458                  | 14. Miami Industrial Trucks Inc<br>Moraine OH 45439 | 20. United Rentals<br>West Chester OH 45246  |
| 3. Fryman-Kuck (Local)<br>Dayton OH 45413                        | 9. Jeffers Crane Service Inc<br>Lima OH 45804              | 15. KMH Fleet Solutions<br>Dayton OH 45414          | 21. PCS Crane & Rigging<br>Piqua OH 45356    |
| 4. Franklin Equipment Rental Services (Local)<br>Dayton OH 45404 | 10. Art's Rental Equipment & Supply<br>Dayton OH 45414     | 16. Target Tool Rental & Sales<br>Dayton OH 45439   | 22. MH Equipment<br>Dayton OH 45414          |
| 5. Columbus Equipment Co<br>Dayton OH 45424                      | 11. Equipment Depot<br>Dayton OH 45414                     | 17. Buckeye Power Sales<br>Moraine OH 45439         | 23. Do It Yourself Rental<br>Dayton OH 45449 |